

## LONG TERM CREDIT.

Many Retail Stores Shutting Down On It This Spring.

## THE HARD TIMES THE CAUSE OF IT.

The Wholesalers, Too, Are in Many Cases Requiring Cash or Its Equivalent for Goods—The Retailers Compelled to do Likewise—Old Established and Wealthy Houses Continue to Sell on Credit.

Stories of returning good times, and tables showing about the usual number of men at work in the mills and factories of Wheeling and vicinity, do not hold water when held up in deadly parallel with the condition of business in the retail lines that supply the workingman with his provisions and clothing. A number of retail stores have recently almost entirely shut down on the credit system, and require cash or its equivalent for goods sold.

This condition of affairs has been brought about by the inability of the retailers to collect outstanding accounts and the consequent difficulty the merchants have in settling with the wholesalers. The latter, many of them, have shut down on long term credit, thus in a measure compelling the retailer to sell for cash.

Some of the old established and wealthy retail firms continue to extend the usual credit to their customers, but firms not well "heeled" of course cannot do this.

## THIS WEEK'S MARKETS.

Wool remains at the quotations given by Horkheimer Bros. several weeks ago, but just as soon as it is an assured fact that wool is to be on the free list—and that will be when the tariff bill is signed by Mr. Cleveland—the quotations will take a considerable tumble.

The warm weather has exerted an influence on the hens of the country, and a result is the decreased price of eggs, twelve cents a dozen, cheaper than they have been quoted locally since last summer. Hogs, too, have declined as they always do in the hot weather. Cattle on the other hand went up a peg.

Timothy and clover seed is in big demand just now, a few weeks earlier than is usually the case; the farmers are taking advantage of the phenomenal advanced price of warm weather.

Very few Florida and southern vegetables continue coming into the Wheeling markets, simply because the mass of the people are not indulging in fancy knick-knacks in the way of food or anything else, for that matter. Cabbages are the best sellers, and at quotations which last year would have been ruinous. The Georgia "cracker" and the Florida "truck man" are not making fortunes these days.

## AN INSURANCE CONFERENCE.

A New Rule Which Foreign Companies Sought to Enforce.

Yesterday a conference was held here, at the office of the board of underwriters, between a local committee consisting of Messrs. J. V. L. Rodgers, Alfred Paul, James P. Adams, W. R. Rice and W. S. Foose, and a committee of visiting officials representing what is known as the "Western Union" of insurance companies. These foreign companies sought to have local agents sign an agreement to this effect:

"I hereby give my assurance that I will not represent any company, either directly or indirectly, that pays me a higher rate of compensation in any form, on any class of business, than 15 per cent of the net premiums of said company in any agency, and will not conduct business in any agency or office where any company paying more than 15 per cent commission is represented."

This was regarded as unfair to the Wheeling companies, which pay local agents 20 per cent. The agents here naturally objected to the agreement, but the foreign companies insisted upon it, and what the final outcome will be remains in doubt.

## The Machine at Work.

The mechanical stamp/canceler put in at the postoffice a good while ago, was finally put to work yesterday. An expert sent out from the department started it. Similar machines are used in all the larger cities. This one is operated by an electric motor.

## Hood's Has Merit

One Bottle Convinced Continued Use CURED

Hip Disease, Sciatic Rheumatism, Eczema.



Mrs. A. S. Bowen  
Cline, Arkansas.

"I read that one bottle of Hood's Sarsaparilla would convince me of its merits, and I have found this statement to be strictly true."

"Some two years ago two aches appeared on my hip, which, after being sore a long time, broke and discharged. I was attacked with sciatic rheumatism, my leg being drawn so that I could hardly get around the house. I hardly knew what a good thing rest was. The hip trouble caused me great trouble and annoyance, and eczema appeared on my hands. Naturally I began to run down, was weak and low spirited. The physician told me my hip would have to be operated upon before I would get any better. At last I decided to take one bottle of Hood's Sarsaparilla. In three weeks my rheumatism entirely disappeared and I found that

I was on the gain.

This was very encouraging, and I found that I could sleep well at night. My health steadily improved, and, of course, I continued taking Hood's Sarsaparilla. My hip has been restored to good condition, the sores have stopped discharging and healed up. I am able for the first time in three years to do my own housework, can walk two miles without trouble. I have no symptoms of rheumatism; that tired feeling has entirely left me. My neighbors say I look

Better Than For Many Years.

I do earnestly recommend Hood's Sarsaparilla to all sufferers, especially those afflicted with impure blood." Mrs. A. S. BOWEN, Cline, Ark.

Hood's Pills cure liver bills, constipation, biliousness, jaundice, sick headache, indigestion.

## DRAMATIC CLIMAX.

[Continued from First Page.]

counsel, warmed up to the old time fire which had been expected of him and eagerly anticipated. He faced Mr. Butterworth, putting to him categorically question after question designed to bring out the fact of Colonel Breckinridge's secret marriage in New York. This marriage was admitted by Mr. Butterworth, who said it was not in question.

"Do you admit the secret marriage?" inquired Mr. Wilson sternly.

"We admit the marriage—leave out the word secret—by Rev. Dr. Paxton on the 20th of April."

"You do not deny that it was secret?"

"That is immaterial."

"You do not deny that your client instructed Dr. Paxton to keep it secret?"

"That makes no difference so far as this shooting is concerned."

Judge Wilson (triumphantly)—"Then it makes no difference if she had cut off his ears."

He proceeded to argue that since the secret marriage was admitted it made no difference about any threats his client might have made after that marriage, or anything she had done, since that did not concern the case as he had already broken the contract to marry her, and whatever happened after the contract had been broken was alien to the case.

Judge Bradley overruled him, since the matter should have been brought in on direct examination.

## HER STORY OF IT.

The story of the attempt to shoot Colonel Breckinridge in New York was told by Miss Pollard as follows:

[This was the day following his secret marriage to Mrs. Wing.]

"On Sunday night he came to tell me with a great flush of triumph that a company had been formed to include Mr. Whitney and Mr. Fairchild and all the prominent capitalists, with a capital of \$30,000,000, for some sort of railroad scheme. He was to represent them and might have to go to Europe next day; went out and came back next day near noon saying: 'Madeline, how soon can you get ready to marry me? I may have to leave to-morrow for Europe, suddenly.'"

"I said: 'Willie, I can marry you right away.'"

"After he had gone again, I found a revolver in his traveling sack, and it awakened my suspicions because he had told me so many lies. I had telephoned to Mr. Whitney and Mr. Fairchild and found that they had not seen him, and did not expect to. I found that there was no private car on the track where he said there was one waiting for him."

Mr. Butterworth—"Did he act as through he has in his right mind?"

"As much so as he has any day since then." [Laughter.]

"He acted so queerly that my suspicions were aroused. I am not surprised now, considering the position he was in. I was pregnant then. I said, 'I am going to keep your solemn promise to marry me. If not, I am going to shoot you and myself with the revolver I found in your bag.'"

He said: "My darling, I am going to marry you, and that on the last of this month. After that he wrote me a solemn letter renewing his promise to marry me."

Mr. Butterworth, interrupting—"Have you that letter?"

## A DRAMATIC SCENE.

Miss Pollard raised her arm impressively while every man in court leaned forward to catch her reply.

"He took it away from me," she said, "on the 17th day of May with the vilest, vilest lie."

After the letter was written and before the 16th day of May, Miss Pollard continued, Colonel Breckinridge had sent her flowers and had talked to her of their future married life together.

Speaking of this meeting, she said, pointing her finger directly at the white haired congressmen sitting with his head bowed on his breast and the eyes of the room full of men focused upon him: "I think I saw something nearer a look of pity on his face that day than I had ever seen before. I think he had a conscience on that day and was really sorry for what he had done."

"Did you and he ever have any scenes before these unfortunate occurrences?" Mr. Butterworth asked.

"Life could not be altogether pleasant with any one living with Colonel Breckinridge. People had sent me anonymous letters telling of his relations with colored women." [Laughter.]

Mr. Butterworth then veered around his cross questioning to the visit of Miss Pollard and Colonel Breckinridge to the office of the Washington chief of police.

Miss Pollard's story of these visits differed in a few minor details from the recital of Major Moore and was in great elaboration. She had gone to the house in Jefferson Place where Mr. Breckinridge was stopping with Mrs. Wing.

## HE CAME.

She strode into the room where they were and both of them cowered behind the door. Reproducing the imperative tone in which she had spoken, Miss Pollard continued: "I said to him 'Come with me, Willie, and he came.'"

This recital evoked a shout of laughter, although it did not seem to have been intended for that effect, which the ballads had trouble in quieting.

Colonel Breckinridge had seated himself in a chair in Colonel Moore's office, removed his hat and mopping his brow, broached his business with the introduction:

"Major this is one of the tragedies of life." Then he proceeded to announce, "there is a probability that this young woman will shoot me. She threatens to take my life."

Major Moore remonstrated that it could not be so bad as that, and Colonel Breckinridge had told him then that he had been intimate with her and that she had borne him two children. She had remonstrated with him, saying, "Willie, why is it necessary to tell all these things?" He had stepped over to her and put his arm around and quiet her, and had then repeated his remark to the chief, "Major, this is one of the tragedies of life."

From this line of testimony Mr. Butterworth turned his questions to a direction designed to show that Miss Pollard had held Colonel Breckinridge under a reign of terror.

"Did he not generally come when you called?" he asked, but she said that on the contrary she had always obeyed his slightest wish, because she had trusted him and loved him dearly through these nine years.

"Had not Colonel Breckinridge often endeavored to break off the relations with you?" Mr. Butterworth asked, "and had he not promised to give you \$125 a month if you would go to Germany?" All this she denied, declaring that he had importuned her to stay by protestations of his love which she wished the court could have heard. She told how he had talked to her that night before he left her last spring, telling her that she must not grieve at his short absence, that she must think of the future and of the baby that was to be born.

Mr. Butterworth asked if it had not always been in her power to ruin Colonel Breckinridge, to which she replied with emphasis: "I had that power, but I never pressed a thumb screw on him until he had it in his power to keep his promise to me and broke it."

## A PATHETIC INCIDENT.

When she was asked what were the things which Colonel Breckinridge had said of Mrs. Wing, Miss Pollard refused to repeat them, saying she would not talk that way of another woman and would not be pressed. Again, when asked if he had not suggested that they break their relations off, she struck the witness stand a blow with her open hand, exclaiming, "No, never, never, there was never such a word hinted at on his part," and she continued in a voice choking with sobs:

"I gave up my babies for him because he insisted on it. He said that if I kept them they would surely be traced to him. A woman can't do more than that, she can't do more than give up her own child. I laid my baby in its coffin, because it needed a mother's care which I had not been able to give it, because he made me put it away from me. I never—let—him—see—me—cry—over—it. I—never—never—"

The sentence was not finished, for Madeline Pollard's head was bowed in her arms on the witness box, her slender frame was shaking with great sobs. There was suspicious moisture in many eyes. No man in the court room broke the silence by a whisper, until Mr. Wilson suggested that the court should adjourn.

Mr. Butterworth, speaking in a low tone, said that he had but few more questions, but perhaps they had better be asked in the morning.

The harsh voice of the erier broke the solemnity of the scene, adjourning court.

Colonel Breckinridge turned around and smiled what was probably a forced smile, for he walked from the court room to the office of his lawyers with his head bent in a dejected way, his hat in his hand, letting the cool breeze strike his silvery locks, which caught the eyes of all passers who turned to follow him with their glances as he strode ahead of his little party, speaking to no one.

## The New Normal School Building.

Special Dispatch to the Intelligence.

GLENNVILLE, W. Va., March 20.—Contractor A. Morgans, of Columbus, O., has completed the masonry work on the new state normal school building at this place, and carpenters and bricklayers are now on the grounds preparatory to work as soon as the weather admits.

It is to be of the most modern architectural design, and when finished will be one of the handsomest educational edifices in the state. On the first floor of the south wing will be fitted a complete gymnasium, and the building throughout will contain the best sanitary arrangements. The seating capacity of commencement hall will be 1,000 people.

## Wellsburg Democrats.

Special Dispatch to the Intelligence.

WELLSBURG, W. Va., March 20.—A small assemblage of Democrats met in mass convention this evening and nominated candidates for the offices to be filled at the spring election. Mr. George Easterday was named for clerk, and C. D. Brashear, school commissioner. Councilmen First ward, first branch, Andrew Elcosor; second branch, Henry Emig, jr.; second ward, first branch, Dr. J. B. Walkinshaw; second branch, Ernest Hallie; third ward, first branch, long term, Jos. Churchman; first branch, short term, Wm. Nangle; second branch, Samuel Jacobs.

## Made a Good Hunt.

Special Dispatch to the Intelligence.

HUNTINGTON, W. Va., March 20.—Two women entered the millinery store of Mrs. S. J. Unseld to-day about noon, and while the proprietor was trimming two cheap hats in a rear room for them, one of the females purloined the pocketbook of the milliner. The loss was not discovered until the women had left the store, and though the police were given an accurate description of them they had not been apprehended at last accounts. The purse contained money and notes amounting to \$300.

## Receiver Appointed.

NEW HAVEN, CONN., March 20.—Edmund Zacher was to-day appointed temporary receiver of the Newport, News & Mississippi Valley Railroad Company, at the instance of C. P. Huntington.

The marvelous success of Hood's Sarsaparilla is based upon the corner stone of absolute merit. Take Hood's throughout the spring months.

## Baltimore Live Stock Market.

UNION STOCK YARDS, CLAREMONT, MONDAY, March 19, 1904.

Swine—There is a rather light run of hogs this week. The number being some 1,500 head less than last week, but the offering is fully equal to the very moderate demand from buyers, and prices are only a shade firmer than they were last week. Prices for western hogs 3 cents 20 per 100 lbs. and nearby hogs—those from Pennsylvania, Virginia and Maryland—\$1.90 to \$2.00 per 100 lbs. and a few extra small hogs. Pigs \$1.80 to \$1.90 per 100 lbs. Receipts 9,745 head.

Sheep and Lambs—There is a very moderate number received and a fair market for the offering. Sheep sell at \$2.50 and a few extra 2 1/2 per lb. gross. Lambs at \$2.50 and a few extra 2 1/2 per lb. gross.

The number is 39 and the street is Twelfth where you can buy Wall Paper at One Cent a Bolt.

SAVE money. Wait for our great sale of Herndon fast-black Hosiery. A beautiful souvenir free with each purchase. Watch our space for announcement.

GEO. M. SNOOK & CO.

5,760 square inches of Wall Paper for One Cent all this week.

## KERNER &amp; CHEW.

Has made many friends.

Why? Because it is the best and cheapest liniment sold. It kills pain!

SALVATION OIL

is sold by all dealers for 25c

Substitutes are mostly cheap imitations of good articles. Don't take them. Insist on getting SALVATION OIL. Or, you will be disappointed.

CHEW LANG'S PLUGS. The Great Tobacco Advertisers—Price 10 Cts. All dealers.

## TEAS, SPICES, ETC.

## Atlantic Tea Co.

Our reputation for selling only fresh and standard goods is well known. Examine our price list and you will find you can buy the best at our stores for less money than you pay for inferior goods at other places.

## OUR PRICE LIST:

Mall Punch Tobacco, per pound.....	25c
Choice Fancy Sugar Corn, 3 cans for.....	25c
Standard Sugar Corn, 4 cans for.....	25c
Early June Peas, 2 cans for.....	25c
Sugar Peas, 5 cans for.....	25c
Best Standard Tomatoes, 3 cans for.....	25c
Best Pie Peaches, 3 cans for.....	25c
Best Table Peaches, 2 cans for.....	25c
Extra Choice Best Salmon, 2 cans for.....	25c
Best Wash Boards, each.....	15c
A good Brooch, each.....	10c
Pett John Food, per package.....	11c
Choice Seedless Raisins, per pound.....	10c
Large Raisins, per pound.....	5c
Choice Carolina Rice, per pound.....	5c
Large Select Lemons, each.....	1c
Clothes Pins, per dozen.....	1c
Carpet Tacks, 8 ounces, per box.....	1c

## + WE LEAD, +

Let Those Who Can Follow!

## Atlantic Tea Co.

## WANTED.

WANTED—A GOOD COOK—Apply at 614 Fourteenth street. m20

AGENTS MAKE \$5.00 A DAY. Greatest Kitchen utensil ever invented. Details free. Two to six sold in every home. Sample, postage paid, three cents. FOLSHEE & McNAKIN, Cincinnati, O. m21-W

WANTED—SALESMEN—\$75 PER week, selling electric light outfit for homes, stores and shops. Motors for running machinery, and other popular patented articles; outfit complete when shipped. Best people buy; permanent situation; no experience. W. P. HAMILTON & CO., Clerk St. 11, Columbus, O. m21-W

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